

PERSON SPECIFICATION
Partnerships and Business Engagement Manager
Ref: A2571

Criteria	Essential/ Desirable	Application form/Supporting Statement/Interview*
A track record of writing, winning and delivering large collaborative research project proposals for university- industry collaboration.	Essential	Supporting Statements and Interview
Knowledge of the public research and innovation funding sectors e.g. Research Councils; Charities; Knowledge Transfer Partnerships and Collaborative R&D funding through Innovate UK. This includes an awareness of the changing funding landscape associated with the industrial strategy and the Global Challenges Research Fund.	Essential	Supporting Statements and Interview
Excellent written and verbal communication skills with the ability to engage and develop networks with stakeholders from broad backgrounds, including academia and industry.	Essential	Supporting Statements and Interview
The ability to demonstrate a high level of initiative and adaptability, with strong analytical, creative and problem-solving skills.	Essential	Application Form, Supporting Statements and Interview
Willingness to travel regularly throughout the UK and make occasional overseas visits	Essential	Interview
Educated to degree level or equivalent experience.	Essential	Application Form
Supportive testimonies from former employers/ line managers regarding suitability for the role.	Essential	References
Relevant postgraduate degree or relevant commercial experience.	Desirable	Application Form
Experience of managing business co-location facilities	Desirable	Application Form and Supporting Statements

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- **Application Form** – assessed against the application form, curriculum vitae and letter of support. Applicants will not be asked to make a specific supporting statement. Normally used to evaluate factual evidence eg award of a PhD. Will be “scored” as part of the shortlisting process.
- **Supporting Statements** - applicants are asked to provide a statement to demonstrate how they meet the criteria. The response will be “scored” as part of the shortlisting process.
- **Interview** – assessed during the interview process by either competency based interview questions, tests, presentation etc.