**JOB DESCRIPTION**

*Associate Dean for Enterprise and Engagement (Cross-Institution)*

*Vacancy Ref: A3028*

<table>
<thead>
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<th><strong>Job Title:</strong></th>
<th>Associate Dean for Enterprise and Engagement (Cross-Institution)</th>
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<tbody>
<tr>
<td><strong>Department/College:</strong></td>
<td>Office of PVC Engagement and PVC Research &amp; Enterprise</td>
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<tr>
<td><strong>Directly responsible to:</strong></td>
<td>PVC Engagement</td>
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<tr>
<td><strong>Supervisory responsibility for:</strong></td>
<td>n/a</td>
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**Other contacts**

**Internal:** Faculty Deans, Faculty Associate Deans (Research), Faculty Associate Deans (Engagement), Faculty Associate Deans (International), Research Institute Directors, University Research Centre Directors, Faculty REF leads/Directors for Research Enhancement, Heads of Department, Departmental Directors of Research, PIs, senior staff in Research and Enterprise Services, cross-institutional senior leads for enterprise and innovation.

**External:** Relevant new and existing LU partners, stakeholders, funders and agencies at local, regional, national and international levels. UKRI, Government and agency bodies aimed specifically at innovation and knowledge exchange. The N8 and cognate HEI research enterprise clusters. Public sector bodies. Relevant enterprise, industry, business, community and commercial agencies. Relevant policy areas.

**Job Purpose:**

The post holder will work in a close tripartite partnership with the PVC Engagement, the PVC Research & Enterprise and RES in a leading and strategic role that will aim to optimize cross-institutional capability to impact on the research, enterprise, and engagement spaces. This will result in a strong and co-ordinated institutional drive for excellence in the KEF, the Concordat and regional civic responsibility and for gearing up our enterprise capacity across the University. The post holder will be responsible for establishing and maintaining a broad range of cross-institutional working relationships that will engender and embed an authentic and vibrant culture for enterprise, research and engagement. In parallel, the post-holder will establish and nurture a range of relevant external strategic relationships and partnerships. The result will raise Lancaster’s profile and recognition as a highly effective, agile and integrated university in the areas of enterprise, engagement and research. It will establish a reputation that Lancaster is a different form of university, where things happen on purpose.

The post holder will be a senior academic or professional services representative currently employed by the University and will be able to demonstrate experience and in both external and internal engagement over a wide range of different fields including enterprise, innovation and entrepreneurship and through diverse partners which might include industry, businesses, public sector, large funders, policy makers, etc.

This post is open to current LU Academic and Professional Services Staff currently at the level of Senior Lecturer or above. The role will be a partial secondment at a minimum of 0.4FTE. The initial appointment will be offered for 4 years.

**Major Duties:**

- Work closely with the PVC Engagement, PVC Research & Enterprise, the Associate Dean for Research (cross faculty) and RES, to create and embed an authentic cross-institutional culture of enterprise and entrepreneurship across the university that links research and engagement.
- Work closely with the PVC Engagement, PVC Research & Enterprise and RES in leading the development and implementation of relevant enterprise, innovation and engagement strategies, e.g. Higher Education Innovation Fund.
- Grow the number of current academics and Professional Service staff contributing in a meaningful way to enterprise and engagement as part of their core activities.
- Grow external income from enterprise and aligned sources of funding, including consultancy and contract research.
- Diversify the enterprise and innovation funding base to replace and enhance anticipated changes in European Structural and Investment fund sources of income post Brexit.
- Influence ways of working and thinking to adopt new and current activities to align with KEF and enhance and further support REF priorities.
- Support the drive to diversify research leverage in enterprise and engagement e.g. with N8.
- Drive a programme of internal and external communications to raise the local, regional, national and international profile of Lancaster as a place to do business that is agile, innovative, competent and effective.
- Work across all aspects of the university to emphasise the importance of ‘place’ for a civic university to deliver impact on growth, prosperity, health and wellbeing.
- Take a leading role to build relationships with senior contacts at relevant external bodies and equivalent peers at other Higher Education institutions to raise Lancaster’s profile as a university for the future.
- Take a leading role in the development and nurturing of relevant strategic private and public sector relationships and partnerships.
- Represent the University on selected external committees/working groups and where necessary and appropriate, deputise for the PVC Engagement.
- Any other duties related to the post as determined by the PVC Engagement and PVC Research & Enterprise.